

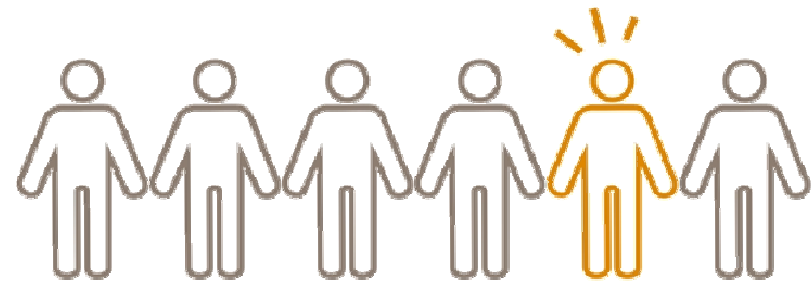


Capital Markets Conference

Estoril, 3.12.2009

Raul Lufinha
Corporate Secretary
Head of Investor Relations

Bright people don't
come in a standard
format.



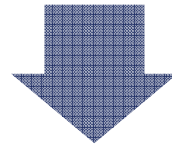
What is Glintt?



Glintt SGPS



**Glintt – Global Intelligent
Technologies, SGPS, S.A.**



Holding Company



Glintt SGPS



Listed Euronext Lisbon

IPO 1999

“Glintt” since 2008



Glintt SGPS



Portuguese IT Group

Global IT Solutions

One-Stop-Shop

Turnkey Solutions



Glintt SGPS



Headquarters

Beloura Office Park

Sintra (25 km Lisbon)

Portugal



Glintt SGPS



7 Subsidiary Companies

**Glintt
Business
Solutions**

**Glintt
Healthcare
Solutions**

**Glintt
Technology
Enabled
Solutions**

**Glintt
Business
Process
Outsourcing**

NetPeople

Pulso (Spain)

Glintt Angola



Glintt SGPS



3 Business Areas

Outsourcing

Consulting & Integration

Infrastructures & Support



Glintt SGPS



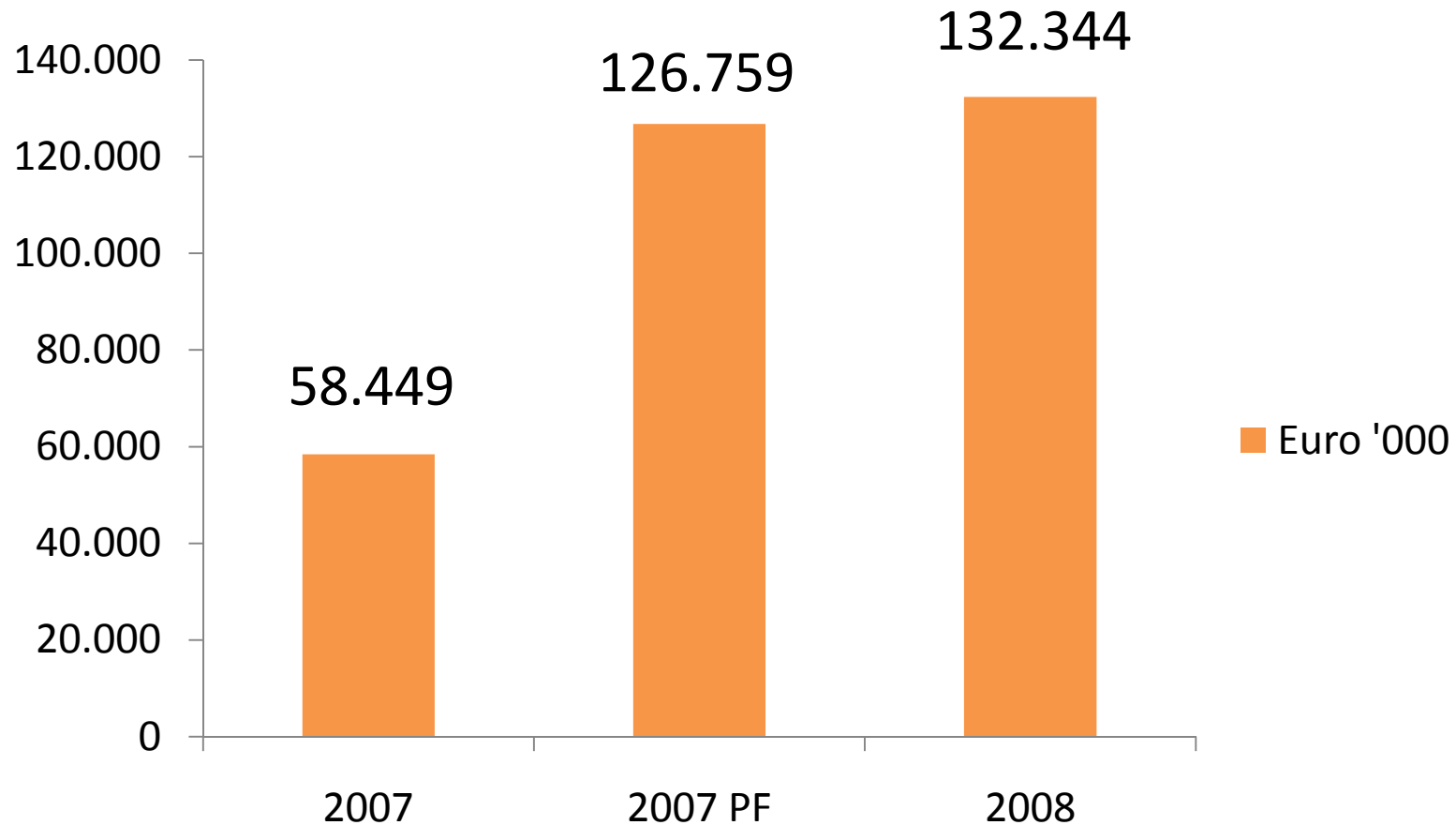
Results 2008



Glintt SGPS – Results 2008



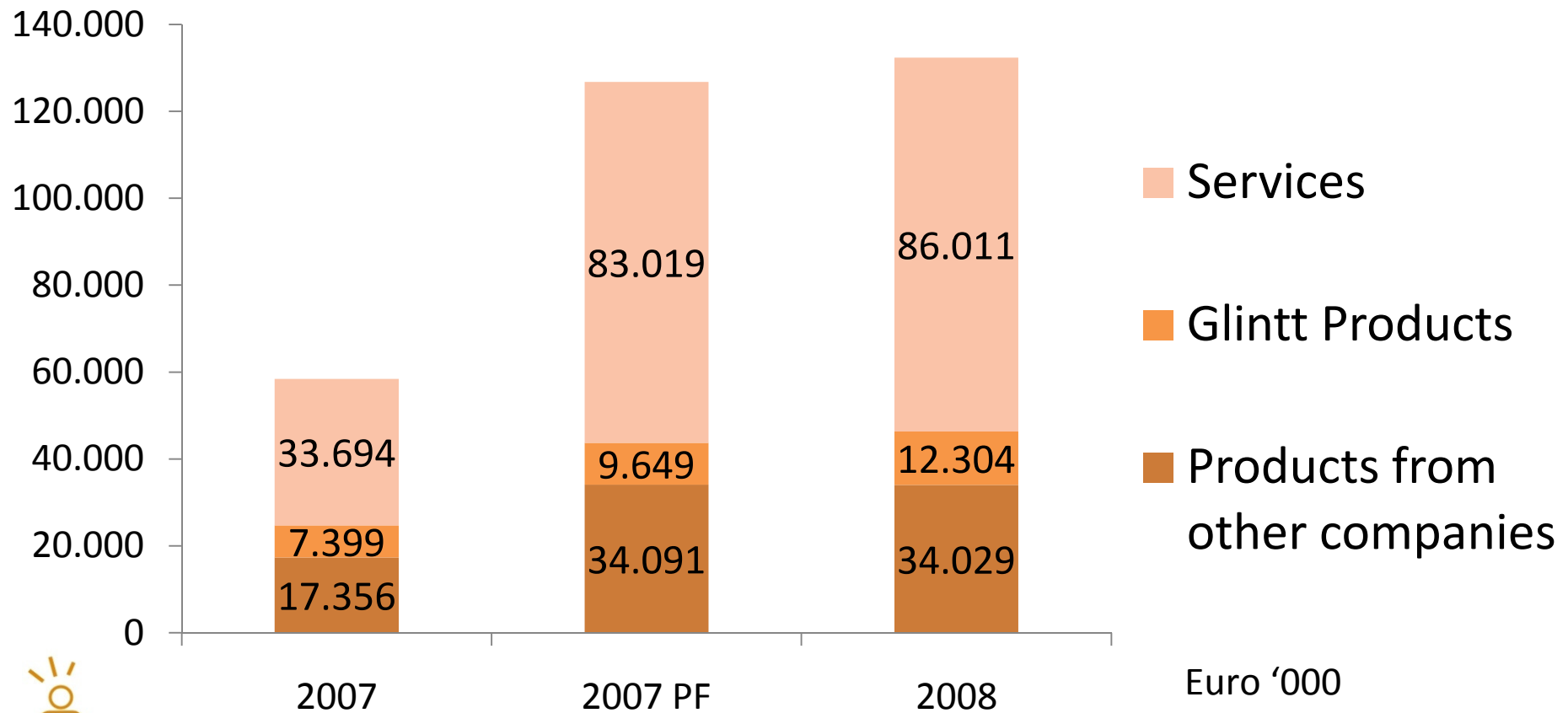
Revenue



Glintt SGPS – Results 2008



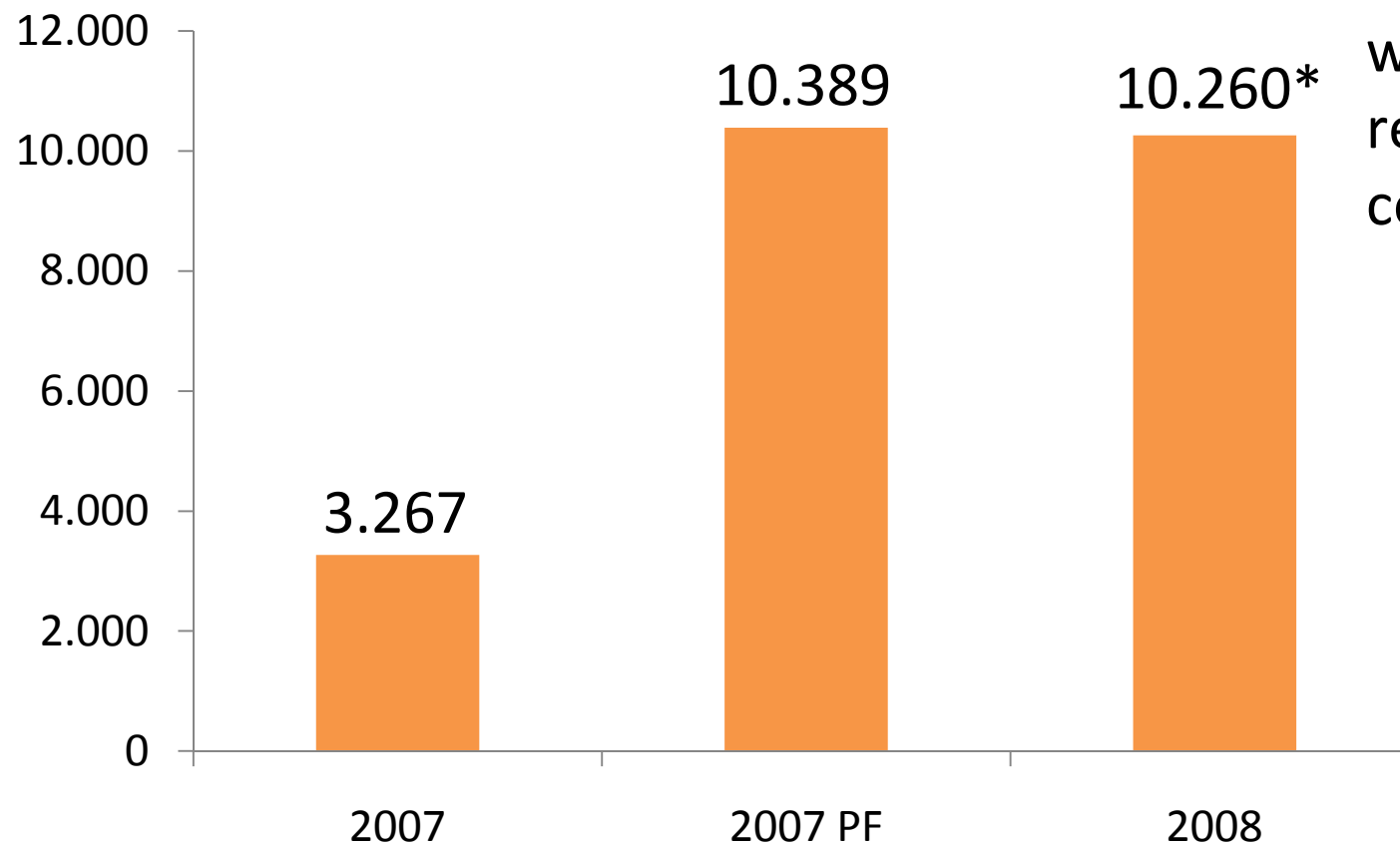
Sales vs Services



Glintt SGPS – Results 2008



EBITDA



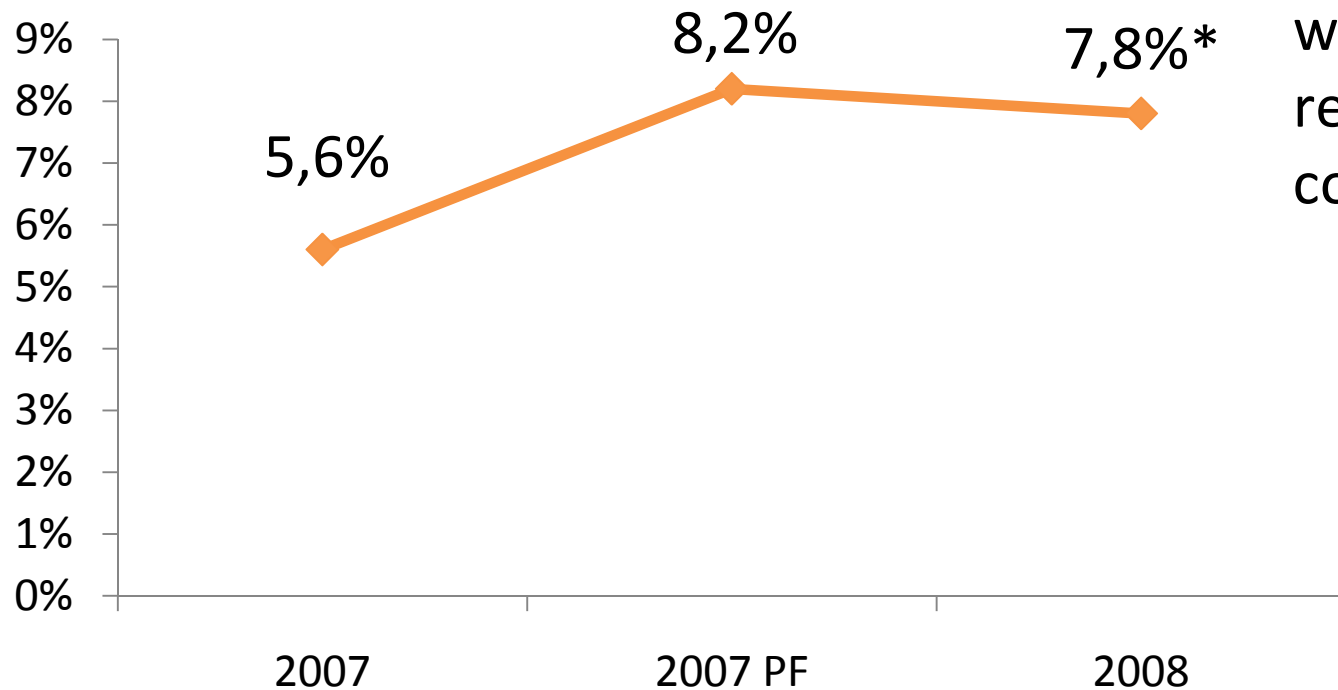
* 11,3 M€
without
restructuring
costs



Glintt SGPS – Results 2008



EBITDA Margin



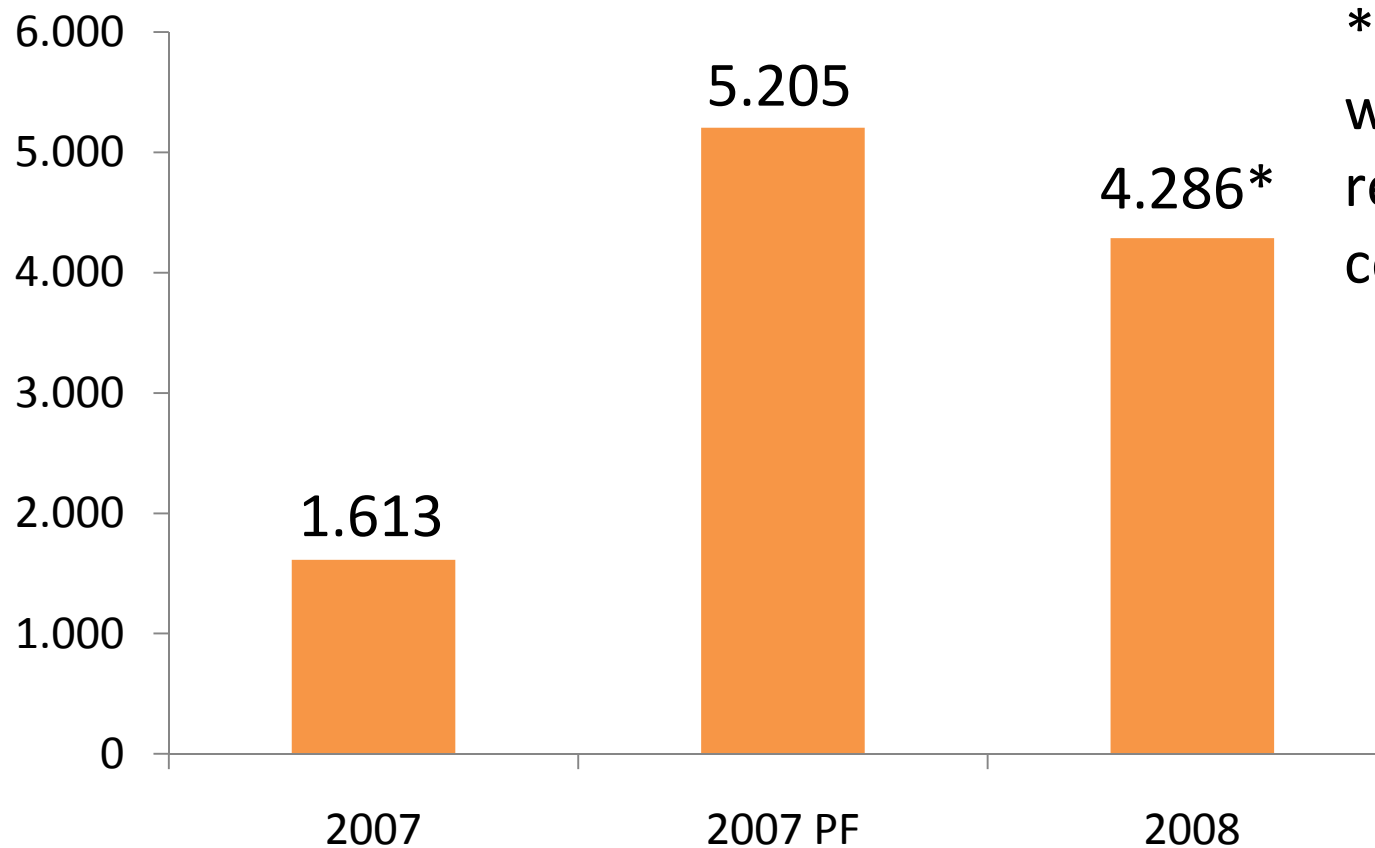
* 8,5%
without
restructuring
costs



Glintt SGPS – Results 2008



Net Profit



* 5,3 M€
without
restructuring
costs

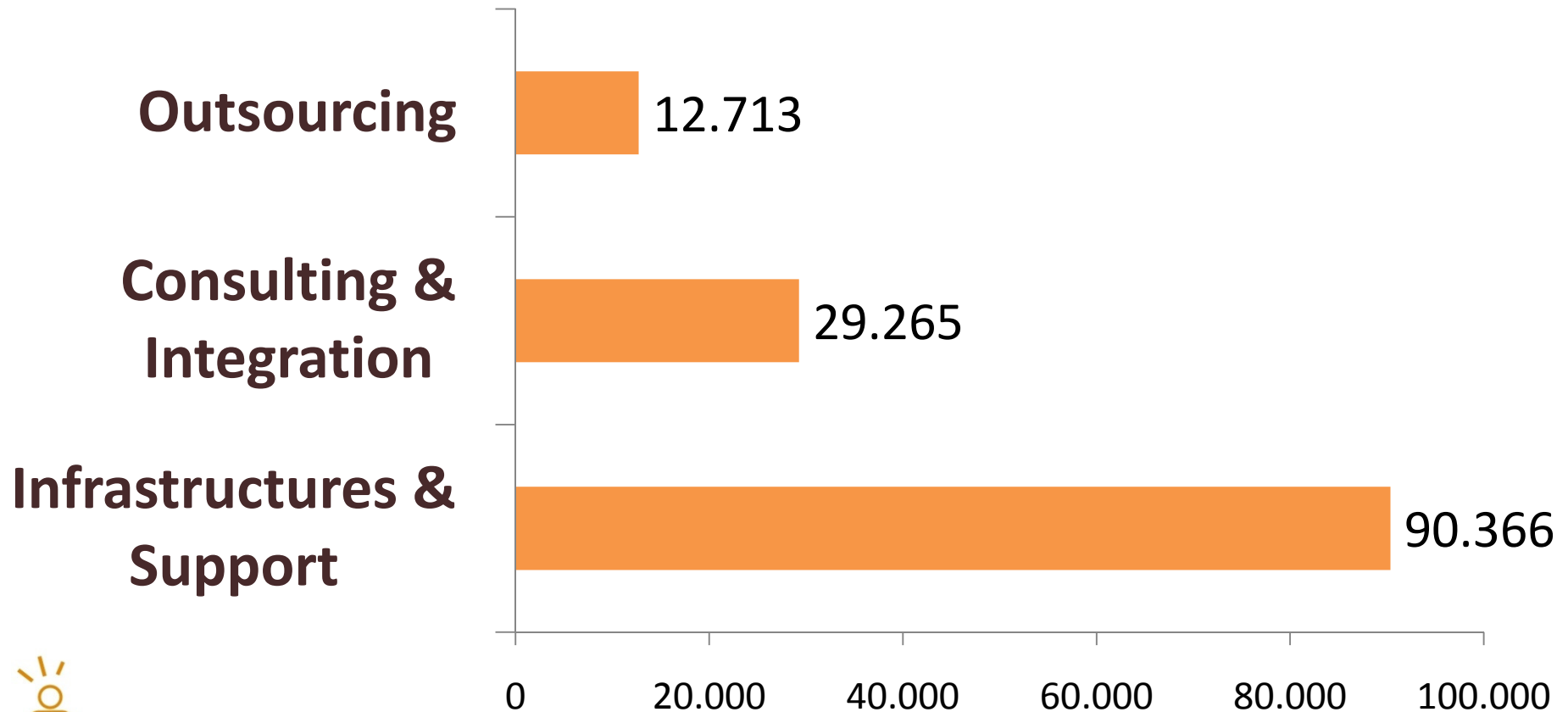


Glintt SGPS – Results 2008



Revenue by Business Area

■ Euro '000

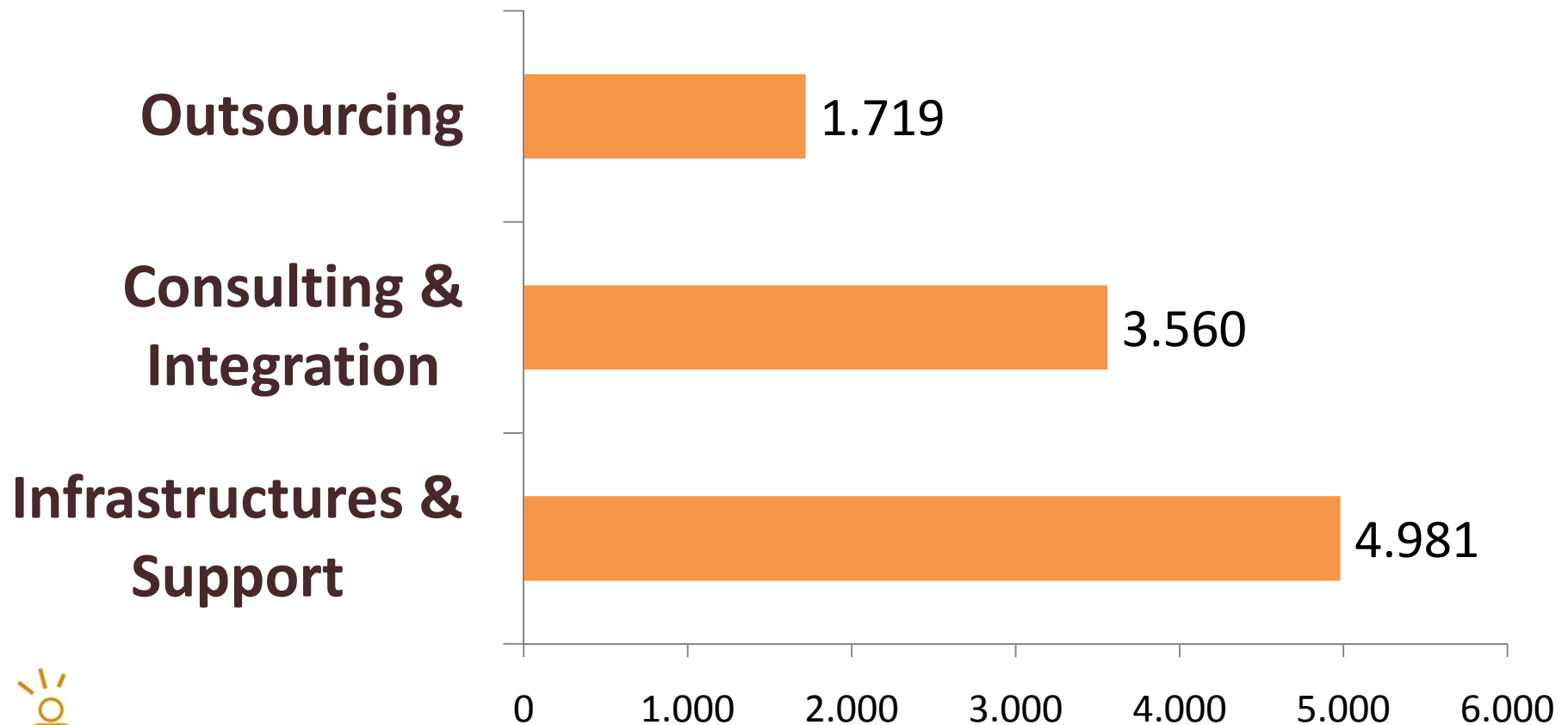


Glintt SGPS – Results 2008



EBITDA by Business Area

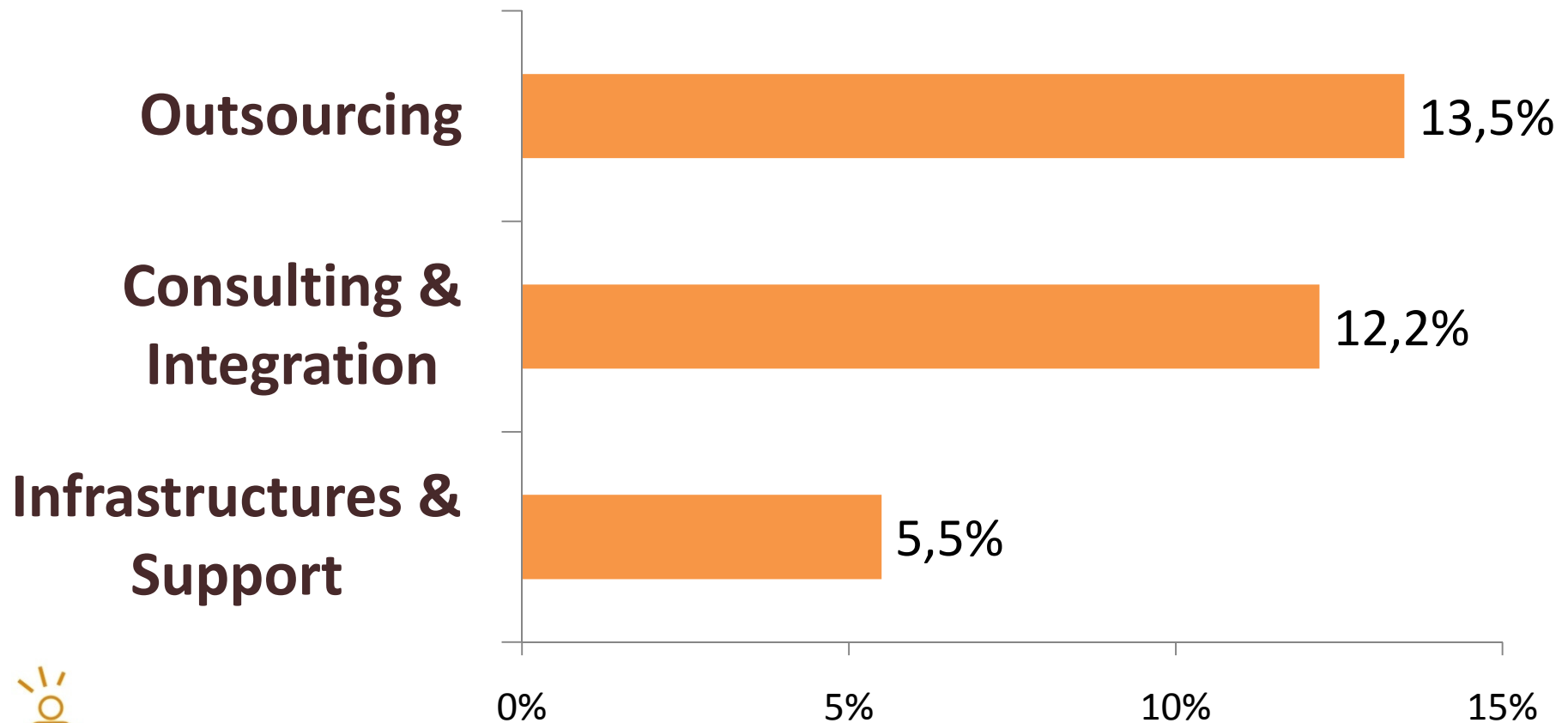
■ Euro '000



Glintt SGPS – Results 2008



EBITDA Margin by Business Area



Perspectives 2009

Revenue 110 – 120 M€

EBITDA Margin 7 – 8%

More Added Value Services

Cost Control



Glintt SGPS



www.glintt.com





Thank you

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come in a standard
format.

